

A Legacy of
Excellence

<p>Asia's Foremost Integrated Healthcare Organisation</p>	<p>6 JCI Accredited Hospitals</p>	<p>14 NABH Accredited Hospitals</p>
<p>Touched 42 Million Lives from 121 Countries</p>	<p>Over 12 Million Health Checks</p>	<p>over 8000 Clinicians</p>
<p> Cutting-edge technology</p>	<p>Superior clinical outcomes benchmarked against the best </p>	<p> Tender Loving Care all the way</p>



A Story of Clinical Excellence
Built on Strong Clinical Differentiators



The Experience

High Volumes Bring Better Outcomes



“The highest-rated hospitals in the US News and World Report are also likely to be high - volume institutions.”

A new medicare analysis suggests quality highly correlates with volumes.

— February 3, 2010 - The Heart.org

A Day at Apollo

- 60,000 Laboratory tests
- 800 major surgeries
- 600 CT scans
- 300 MRIs
- 40 cardiac surgeries
- 4 transplants





Volumes at Apollo for 2014

(extensive experience across specialties)

- 3,000,000 out patients
- 325,000+ admissions
- 250,000+ preventive health checks
- 150,000+ radiotherapy sessions
- 42,000+ chemotherapy sessions
- 13,000 neuro-surgical operations
- 10,000 heart surgeries
- 5,000+ joint replacements
- 1,100+ kidney transplants
- 500 robotic surgeries
- 400+ liver transplants
- 150+ bone marrow transplants
- Patients from 121 countries



We Measure Our Outcomes and Benchmark them Globally Through **Clinical Balanced Scorecards**

- CABG mortality rate
- Complication rate post coronary Intervention
- Average Length of Stay (ALOS) post angioplasty
- ALOS post THR
- ALOS post TKR
- Complication rate TKR
- ALOS post renal transplant
- Measurement of Kt/V or Urea Reduction Ratio (URR) in patients on Haemodialysis
- ALOS post TURP
- Complication rate TURP
- Endoscopy complication rate
- Patient satisfaction with pain management
- Door to thrombolysis time in ischemic stroke in ER
- Door to CT or MRI time in stroke in ER
- Catheter Related Blood Stream Infection (CR-BSI)
- Ventilator Associated Pneumonia (VAP)
- Catheter Related UTI (CR-UTI)
- Surgical Site Infection (SSI-Clean wound)
- ALOS in hospital
- ALOS in ICU
- Medication Errors
- ALOS post radical prostatectomy
- Readmission rate post renal transplant within 30 days
- Break in planned radiotherapy
- One year survival rate for liver transplants

Advanced Technology Supports Complex Treatment. **Apollo is The Pioneer in India For**

- 3T MRI, 640 Slice CT, PET-CT
- PET-MRI
- CLINAC 600 SR, Novalis
- Gamma Knife, Cyber Knife
- Proton Therapy* (2017)
- Telemedicine
- eICU
- Dedicated stroke units
- Air Ambulance
- TrueBeam
- Robotics

*First in South Asia that will cater to 3 billion people



Patient Safety is Our Prime Focus in 2014, We had

- Lower hospital acquired Infections in comparison to NHSN benchmarks, 2012
 - 1/2 CR-UTI Rates
 - 1/4 SSI Rates
 - Equal CR-BSI
- Unplanned returns to OT of only 0.16% patients
- No instance of retained foreign body or wrong site wrong side surgery across the group hospitals
- No instance of “pneumothorax post CV line insertion”
- 0% “Missed injuries” in acute trauma patients



We Have Proven Expertise in Complex Cases

- Busiest solid organ transplant program in the world since 2012
- Best surgical team of the year Awarded by BMJ for Robotic Spine Surgery in India
- First ever reported surgical separation of pygopagus twin boys
- Heart transplant in a 65 year old patient
- Joint replacement surgeries on > 90 year old patients

An Active Focus on Academics and Research Helps Us Give the Latest in Medical Care to the Patients

- More than 151 research papers published last year
- 57 adjunct titles of Professor and Associate Professor awarded by AHERF over the last three years
- 30 Clinical Fellowships in 20 specialties approved in the last two years
- 700 DNB students across 40 specialties in 15 Hospitals



Clinical Excellence

is One of Apollo's Biggest Contributions to Indian Healthcare.

We Started the Accreditation Journey in India. And Haven't Looked Back Since.

Chennai
First in South India

Hyderabad
First in Andhra Pradesh

Delhi
First in India, 6th in Asia

Bangalore
First in Karnataka

JCI Accreditation

Dhaka
First in Bangladesh

Kolkata
First in East India

Hyderabad
First JCI accredited Stroke Program in the world

1st Indraprastha Apollo Hospitals became the first JCI accredited hospital in India

14 Apollo Hospitals are accredited by the National Board for Hospitals and Healthcare Providers (NABH)



The Apollo Journey So Far

- Touched 42 million lives
- 12 million Preventive Health Checks
- Patients from 121 Countries
- 1,60,000 Cardiothoracic Surgeries
- Over 20,000 Joint Replacements in the last 5 years
- Over 700 Bone Marrow Transplants
- First Liver Transplant in Children and Adults
- First Multi Organ Transplant
- Over 14,000 Kidney Transplants
- Over 2200 Liver Transplants
- 1530 transplants in 2014



The Apollo Group was Recognised at Various Fora in 2014

Special Outstanding Achievement Award, Hospital Management Asia, 2014. 11 awards in 9 categories competing with 308 entries from 12 countries

Awards in "Excellence in Adoption of Quality and Information standards" and "Patient safety" categories, FICCI Healthcare Excellence Awards

I.C.O.N.I.C IDC Insights Award for industry best practices, 2014

Top Organizations to Work, Gallup Great Places to Work (GGWA), 2014

Apollo Chennai rated the best Corporate Multispecialty Hospital in India and Apollo Delhi the third best Corporate Multispecialty Hospital in India, The Week-Nielsen Best Hospital Survey, 2014

Apollo Gleneagles Kolkata, Apollo Hyderabad and Apollo Ahmedabad, rated as the best multispecialty hospitals in respective cities by the Week-Nielsen Best Hospital Survey, 2014

Surgical Team of the Year Award for the Robotic Spine Surgery Team, Apollo Delhi, by BMJ Group in September, 2014

HIMSS Analytics Electronic Medical Records Adoption Model Stage 6 Award, Apollo Specialty Hospital, Nandanam, Chennai